

PROXY AND VOTING INSTRUCTIONS

I/We _____

(Name of shareholder(s))

(Address and telephone number in the event of inquiries)

hereby appoint _____, _____ to represent me/us at the Annual General Meeting of Zumtobel Group AG on 24 July 2015, at 10 am in Dornbirn and to exercise my/our voting rights.

Furthermore, I/we instruct him to exercise or arrange for the exercise of my/our voting rights as follows:

| Agenda point | In favour | Against | Abstention |
|---|--|--|--|
| 2: Use of profit for the 2014/2015 financial year | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 3: Release of the Management Board and Supervisory Board from liability | <input type="checkbox"/> <input type="checkbox"/> | <input type="checkbox"/> <input type="checkbox"/> | <input type="checkbox"/> <input type="checkbox"/> |
| 4: Remuneration of the Supervisory Board for the 2015/2016 financial year | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 5: Election of the auditor for the 2015/2016 financial year | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| 6: Elections to the Supervisory Board | | | |
| Election of Jürg Zumtobel | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Election of Fritz Zumtobel | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Election of Johannes Burtscher | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Election of Hans-Peter Metzler | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Election of Stephan Hutter | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Election of Rüdiger Kapitza | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

If I/we have not issued any instructions (also for individual points on the agenda), the proxy is free to exercise my/our voting rights at his/her discretion.

| | | | | |
|-------|----|-------|------|---|
| _____ | on | _____ | 2015 | _____ |
| Place | | Date | | Signature/for companies, authorised signature |